

MINUTES OF THE 28TH MEETING OF THE ACADEMIC COUNCIL HELD ON
SEPTEMBER 1, 2013

Item No. 6
Regulations for M.B.A. Degree Program

The Academic Council considered the Regulations for the M.B.A. Degree Programme as given in **Annexure – I** and recommended the same to the Executive Council for its approval.



Prof. (Dr.) K. Vidyullatha Reddy
Professor of Law & Registrar
NALSAR, UNIVERSITY OF LAW
‘Justice City’, Shamceerpet,
Medchal-Malkajgiri District
Hyderabad-500 101, Telangana, India.

**EXTRACT FROM THE MINUTES OF 47th MEETING OF THE EXECUTIVE COUNCIL
HELD ON SEPTEMBER 21, 2013**

Item No. 7

Regulations for M.B.A. Degree Program

The Executive Council considering the recommendations of the Academic Council approved the Regulations for the M.B.A. Degree Programme as given in **Annexure – I**.

The Executive Council authorized the Vice-Chancellor to approve the modifications in the admission process, course structure, course content and the evaluation scheme which shall be placed before the Academic Council and the Executive Council for ratification.



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ANNEXURE – I

REGULATIONS FOR M.B.A. DEGREE PROGRAM

1. ELIGIBILITY

Graduate of any discipline with a minimum of 50% marks in aggregate from a recognized institution/ university.

Age Limit

Below 30 years (32 years in case of SC / ST / Persons with Disability and 35 years in case of Foreign Nationals) of age as on July 1st of the year of admission.

2. INTAKE AND RESERVATION

Total number of seats 60 (sixty) with the following distribution:

Category	Total Seats Category Wise
General	40*
Scheduled Caste (15%)	08
Scheduled Tribe ((7.5%)	04
Persons with Disability (3%)	02
Foreign Nationals	06
Total Seats	60

* The Vice-Chancellor may permit admission of additional candidates up to a maximum of five, to cover the future vacancies, if any.

The unfilled seats reserved for Scheduled Caste candidates would be assigned to Scheduled Tribe candidates and vice-versa. If sufficient eligible SC and ST candidates are not available to fill such seats, they would be reallocated to General Category candidates in order of merit. The vacant Seats of Persons with Disability Category shall be offered to the All India General Category Candidates in order of merit.

3. DIRECT ADMISSION UNDER FOREIGN NATIONAL CATEGORY

The candidates who possess citizenship of a country other than India shall be considered under this category. Foreign Nationals need not take the Admission Test. The admission under Foreign National Category would be based on the performance in the qualifying examination.

The vacant seats of Foreign National Category shall be offered to the All India General Category Candidates in order of merit.

4. ADMISSION PROCEDURE

The admissions to the M.B.A. Degree Program will be made taking into account the CAT / GMAT / GRE scores, group discussion and personal interview. However, the admissions for the academic year 2013 – 14 are made based on the All India Admission Test conducted by the University. The weightage given is as follows:

All India Admission Test : 75 marks;
Group Discussion : 15 marks; and
Personal Interview : 10 marks.

Pattern of the Admission Test (75 marks) adopted in 2013 – 14:

Verbal Ability and Reading Comprehension	30 Marks
Numerical Ability and Data Interpretation	30 Marks
General Knowledge and Current Affairs	15 Marks

5. FEE STRUCTURE

PARTICULARS	FEE FOR DAY BOARDER (in Rs.)	FEE FOR HOSTELLER (in Rs.)
Course Fee (includes Tuition Fee, Examination Fee, Reading Material Fee, Library Fee and Journals Fee)	3,00,000/- p.a.	3,00,000/- p.a.
User Charges		
Room Rent	NIL	12,000/- p.a.
Internet Charges	4,000/- p.a.	8,000/- p.a.
Electricity Charges	6,000/- p.a.	12,000/- p.a.
Generator Diesel Charges	2,500/- p.a.	5,000/- p.a.
Water Charges	6,000/- p.a.	12,000/- p.a.
Outsourced Services	1,500/- p.a.	3,000/- p.a.
Sports and Games Facilities Charges	NIL	3,000/- p.a.
Refundable Deposits		
Library Deposit	5,000/-	5,000/-
Hostel Deposit	NIL	10,000/-
Mess Deposit	NIL	5,000/-
TOTAL	3,25,000/-	3,75,000/-

Repeat Examination Fee : Rs. 500/- per subject
Re-registration Fee : Rs. 5000/- per subject

Note:

1. Payment towards Mess shall be made separately by the students (Hosteller) in advance on yearly basis which comes to Rs. 25,000/- p.a.

2. The fees / charges are provisional and subject to revision as per the decision of the University Bodies.

6. COURSE STRUCTURE

The M.B.A. program covers 24 teaching courses, four project courses, and four labs with the close integration of the disciplines of management and law. As part of the program, every student would undergo three mandatory internships to appreciate the application of the theory learnt in the class and to understand the real life situations.

Code	Title of the Subject	Credits
SEMESTER – I		
1.1.1	Management and Organizational Behaviour	3
1.1.2	Business Economics	3
1.1.3	Accounting for Managers	3
1.1.4	Business and Commercial Contracts	3
1.1.5	Company Law – Principles and Practice	3
1.1.6	Law, Business and Society	3
1.1.7	Project Work (Live Project)	6
1.1.8	Lab Work (Business Communications)	3
1.1.9	Internship Report (Industry based live report)	3
SEMESTER – II		
1.2.1	Human Resource Management	3
1.2.2	Marketing Management	3
1.2.3	Business Research Methods	3
1.2.4	Financial Management	3
1.2.5	Law of Investments and Securities	3
1.2.6	Banking and Insurance : Law and Practice	3
1.2.7	Project Work (Live Project)	6
1.2.8	Lab Work (Personality Development and Soft Skills)	3
1.2.9	Internship Report (Industry based live Report)	3
SEMESTER – III		
2.3.1	Operations Research and Operations Management	3
2.3.2	Supply Chain Management	3
2.3.3	Information Technology and e-commerce	3
2.3.4	Elective (Major)	3
2.3.5	Elective (Major)	3
2.3.6	Elective (Minor)	3
2.3.7	Project Work (Live Project)	6
2.3.8	Lab Work (Business Analytics)	3
2.3.9	Internship Report (Industry based live Report)	3
SEMESTER – IV		
2.4.1	Strategic Management	3
2.4.2	International Business : Law and Policy	3
2.4.3	ADR and International Commercial Arbitration	3

2.4.4	Elective (Major)	3
2.4.5	Elective (Major)	3
2.4.6	Elective (Minor)	3
2.4.7	Project Work (based on secondary sources – doctrinal based)	6
2.4.8	Lab Work (Business Etiquette)	3
	TOTAL CREDITS	117

MAJOR ELECTIVE : COURT MANAGEMENT (CM)

Code	Title of the Subject
CM – 01	Justice Theories
CM – 02	Introduction to Justice Management
CM – 03	Judicial Process and Court Structure
CM – 04	Leadership and Justice Delivery System
CM – 05	Case Flow Management
CM – 06	Judicial Responsiveness Management
CM – 07	e-Court Management
CM – 08	Judicial Reforms

MAJOR ELECTIVE : CORPORATE GOVERNANCE (CG)

Code	Title of the Subject
CG – 01	Corporates & Social Security Laws
CG – 02	Corporate Taxation
CG – 03	Corporate Governance & Business Ethics
CG – 04	Corporate Restructuring
CG – 05	Corporate Crimes
CG – 06	Corporates & Environmental Law
CG – 07	Consumer Protection and Competition Law
CG – 08	Corporates & IP Management

MAJOR ELECTIVE : FINANCIAL SERVICES AND CAPITAL MARKETS (FS & CM)

Code	Title of the Subject
FS & CM – 01	Financial Services & Marketing
FS & CM – 02	Financial Risk Management
FS & CM – 03	Strategic Investment and Financing Decisions
FS & CM – 04	Commercial Banking
FS & CM – 05	Life Insurance
FS & CM – 06	Non-Life Insurance
FS & CM – 07	Securities Analysis and Portfolio Management
FS & CM – 08	Financial Derivatives

MINOR ELECTIVE : MARKETING MANAGEMENT (MM)

Code	Title of the Subject
MM – 01	Product and Brand Management
MM – 02	Customer Relationship Management (CRM)

MM – 03	Consumer Behaviour
MM – 04	Advertisement and Communication Management

MINOR ELECTIVE : HUMAN RESOURCE MANAGEMENT (HRM)

Code	Title of the Subject
HRM – 01	Management of Change and Organisational Development
HRM – 02	Performance Management and Counselling
HRM – 03	Strategic HRM
HRM – 04	Diversity and Cross Cultural Management

MINOR ELECTIVE : BUSINESS REGULATIONS

Code	Title of the Subject
BR – 01	Human Rights and Corporate Social Responsibility
BR – 02	Family Business and Settlements
BR – 03	Production Sharing Contracts and Infrastructure Contracts
BR – 04	Law of Insolvency

7. TEACHING METHODOLOGY AND PEDAGOGY

The teaching methodology consists of judicious mix of class room teaching, project works, internship programs, industry / business house visits. Wherever required the case studies will be used to explain the principles and concepts.

Corporate interaction being an integral part of the curriculum, a large platform is provided to the students through a whole gamut of events round the year. The students are exposed to the weekly panel discussions, conferences and workshops with the best brains in the industry. Conclaves and summits covering the burning issues in various disciplines of management give the students an opportunity to explore the world beyond books.

There will be a minimum of 16 weeks of teaching with four sessions (90 minutes duration) per day for five days a week. Each subject will be scheduled for a minimum of two sessions in a week. In addition, six hours per week would be devoted for the Project Work and three hours for the Lab Work.

7.1 Project Work

Every student has to mandatorily complete one major project in each semester. The first three projects to be submitted in the first three semesters would be the live projects and the fourth project to be submitted in the fourth semester would be based on secondary sources (doctrinal). The projects would deal with the contemporary business problems and issues. Each project is considered equivalent to two courses i.e. six credits.

7.2 Internship Reports

Students are required to do three internships in industry and each Internship Report is assigned three credits.

7.3 Lab Work

Three Lab based courses have been introduced in the program with an objective to enhance the skill-sets of the students and equip them with the expertise for the efficient performance during their employment. Every course of Lab Work has a specific objective to train students in the specified field. The Lab Work in the first semester is intended to sharpen the Business Communication skills whereas the second semester's Lab is aimed towards the Personality Development and equips students in the interview skills and techniques. The Lab Work in the third semester would be about Business Analytics and the Lab Work in the fourth semester would deal with etiquettes to be practiced in the profession.

8. SCHEME OF EVALUATION

8.1 Each course shall carry a maximum of 100 marks with the following distribution:

Internal Test (Two tests of 15 marks each) (Surprise Test and Declared Test)	:	30 marks
Quiz	:	10 marks
End-Semester Examination	:	60 marks
Project Work		
Written Report	:	75 marks
Presentation	:	25 marks
Lab Work	:	100 marks

The Project Report and Internship Report shall be between 75 to 100 pages.

8.2 Attendance

To be permitted to take the end-semester examination, a candidate should have attended a minimum of 75% of classes in each course. However, a student who has been granted Medical Leave shall be allowed to appear in the End Semester Examination provided he / she has put in minimum of 67% attendance in each course.

8.3 Award of Grades

The performance of the students would be evaluated on a seven point scale with corresponding grade values as mentioned below:

Percentage of Marks	Grade	CGPA
90 and above	A +	10
85 – 89	A	9
80 – 84	A -	8
75 – 79	B +	7
70 – 74	B	6
65 – 69	B -	5
60 – 64	C+	4
55 – 59	C	3
50 – 54	C -	2
45 – 49	D (Marginal Pass)	1
Below 45	F (Fail)	0

8.4 Cumulative Grade Point Average (CGPA) is arrived at by dividing the sum of the products of Grade Values and the Course Credits in each course by the total number of credits in all the subjects.

8.5 A candidate to be successful should obtain a minimum of 45% marks or the equivalent grade, i.e., 'D' in every course / project work / lab work / internship. However, the candidate who fails to obtain the minimum grade (i.e. 'D') shall be given another chance (repeat-examination) to complete the course. If a candidate fails to secure requisite marks in project is required to re-submit the project. The repeat examination will be conducted only once, immediately after the re-opening of the university for the next semester.

8.6 Once a student is declared as 'Failed (F)' for whatever reason, his/her grade shall carry ® with the grade obtained later. The students who fail to clear any subject even after the Repeat Examination has to Re-register for the same subject for next year. Similarly a student who is not allowed to take End Semester Examination for shortage of attendance and has been allowed to re-register, the grade obtained after re-registration will carry ®®.

9. PROMOTION SCHEME

Promotion from the first semester to the second semester would be automatic. But to be promoted to second year, a candidate should pass a minimum of eight

theory papers, two Project Works, two Lab Works and one Internship during the first year.

10.AWARD OF THE DEGREE

- 10.1 A student to be eligible for the award of the Degree should complete all courses including Project Work, Lab Work and Internships obtaining atleast CGPA 3.00 out of 10.00.
- 10.2 A student admitted to the M.B.A. Degree program has to complete all the prescribed requirements within a maximum period of four years from and including the year of admission in order to be eligible for the award of the Degree.
- 11.The Vice-Chancellor depending on the need may be authorized to approve the modifications, if any, in the course structure, course content and the evaluation scheme which shall be reported to the Academic Council and the Executive Council for ratification.

- 0 -



Mahendra Kumar Shukla <mahendra@nalsar.ac.in>

Selection of Specializations (Major and Minor) for MBA 2016-18 (SEM-III & IV)

mahendra nalsar <mahendra@nalsar.ac.in>
To: Mba group mail <mbanalsar201618@googlegroups.com>

Tue, Apr 4, 2017 at 4:52 PM

Dear Students,

Please select your major and minor areas of study for the second year (Academic Year 2017-18). You can opt only one major and one minor area of study. The two areas of specialization (Major and Minor) should not be the same.
A minimum of 5 students are required for any specialization to be offered as major or minor.

Following is the link for the selection of specialization:

<https://goo.gl/forms/d4CTgWOu96jZKnJ2>

The last date of submitting your response is 15/04/2017.

Best,

Dr. Mahendra Kumar Shukla

Assistant Professor

Centre for Management Studies

NALSAR University of Law, Hyderabad-500101

E-mail: mahendra@nalsar.ac.in

Ph: 9515221286



Mahendra Kumar Shukla <mahendra@nalsar.ac.in>

Selection of Specialisations (Major and Minor) for MBA 2017-19 (Term-IV & V)

Mahendra Kumar Shukla <mahendra@nalsar.ac.in>
To: mbanalsar201719@googlegroups.com

Fri, Apr 13, 2018 at 3:50 PM

Dear Students,

Please select your major and minor areas of study (by clicking and filling the google form given below as a link) for the second year (Academic Year 2018-19). You can opt only one major and one minor area of study. The two areas of specialization (Major and Minor) should not be the same. **A minimum of 5 students is required for any specialization to be offered as major or minor. The deadline for the selection is on or before 20th April.**

Following is the link for the selection of specialization:

<https://goo.gl/forms/HKNFoiOsaLGcifr1>

Best,

Dr. Mahendra Kumar Shukla
Assistant Professor
Centre for Management Studies
NALSAR University of Law, Hyderabad-500101
E-mail: mahendra@nalsar.ac.in
Ph: 9515221286



Mahendra Kumar Shukla <mahendra@nalsar.ac.in>

Elective option form

1 message

Mahendra Kumar Shukla <mahendra@nalsar.ac.in>
To: Examination Committee CMS <ex.cms@nalsar.ac.in>
Cc: CMS Nalsar <cms@nalsar.ac.in>

Tue, Apr 23, 2019 at 12:36 PM

PFA

Forwarded message
From: **Mahendra Kumar Shukla** <mahendra@nalsar.ac.in>
Date: Sat, 20 Apr, 2019, 11:08 AM
Subject: Print 52 copies
To: mba <mba@nalsar.ac.in>

pfa
Warm Regards,

Dr. Mahendra Kumar Shukla
Assistant Professor
Centre for Management Studies
NALSAR University of Law, Hyderabad-500101
E-mail: mahendra@nalsar.ac.in
Ph: 9515221286

 **NALSAR University of Law-Elective Options Form.pdf**
797K



Mahendra Kumar Shukla <mahendra@nalsar.ac.in>

Elective Option Forms for Term IV, V, & VI

Mahendra Kumar Shukla <mahendra@nalsar.ac.in>
To: mbanalsar201921@googlegroups.com

Sat, Jun 27, 2020 at 5:31 PM

Dear Students,
Please select the electives for Term-IV, V, and VI by clicking on the respective links provided in the following table

Term	Elective Option Link
Term-IV	https://forms.gle/g2wGp2VZN4Dm1sbe8
Term-V	https://forms.gle/UgBSaoTYpprG2qmA6
Term-VI	https://forms.gle/F98WVEHvgHJA14eM8

The rules of choice of electives, elective option forms, and course structure (with faculty list) are attached to this email. The deadline to fill this option form is June 30, 2020.

Warm Regards,

Dr. Mahendra Kumar Shukla
Assistant Professor
Department of Management Studies
NALSAR University of Law, Hyderabad-500101
Ph: 9515221286

5 attachments

Course Structure for MBA-II.xlsx
14K

Elective Option Form for Term-V - Google Forms.pdf
97K

Elective Option Form for Term-VI - Google Forms.pdf
98K

Elective Option Form for Term-IV - Google Forms.pdf
98K

Elective Option Rules.pdf
110K



Mahendra Kumar Shukla <mahendra@nalsar.ac.in>

Elective Option Form for MBA 2022 (Term-IV, V, & VI)

Mahendra Kumar Shukla <mahendra@nalsar.ac.in>

To: mbanalsar2022@googlegroups.com

Cc: Patnaik Pinaki <patnaikp@nalsar.ac.in>

Wed, Jun 9, 2021 at 9:03 PM

Dear Students,

Please select the electives for Term-IV, V, and VI by clicking on the respective links provided in the following table:

Term	Elective Option Link
Term-IV	https://forms.gle/bh8thKFuwm83bvYv9
Term-V	https://forms.gle/GKxhsVSfQ5k2XjVv5
Term-VI	https://forms.gle/UDNkFUFswQEaVbUw5

The rules of choice of electives, elective option forms, and course structure (with faculty list) are attached to this email.

The minimum number of electives you can opt for (Term-IV+V+VI): **6 (SIX)**

The maximum number of electives you can opt for (Term-IV+V+VI): **10 (TEN)**

The deadline to fill these option forms is June 16, 2021.

Warm Regards,

Dr. Mahendra Kumar Shukla
Assistant Professor &
Coordinator, Academic and Examination Committee
Department of Management Studies
NALSAR University of Law, Hyderabad-500101

6 attachments

Arriving at Specialization.pptx
41K

Elective Option Rules.pdf

19K

 **Course Structure for MBA-II.xlsx**
14K

 **MBA2022_Elective Option Form for Term-V - Google Forms.pdf**
139K

 **MBA2022_Elective Option Form for Term-IV - Google Forms.pdf**
136K

 **MBA2022_Elective Option Form for Term-VI - Google Forms.pdf**
140K